

UniPaOrienta

Welcome Day delle Lauree Magistrali

7 maggio 2024



**Università
degli Studi
di Palermo**





LM-52

curricula:
International Studies
e
International Trade

**interamente erogato in lingua
inglese**



Be **focused**

on studies

Curriculum:
International Studies

Insegnamenti del corso:

- **Afro-Asiatic Legal Systems**
- **Contemporary World History**
- **Globalization and European Economic History**
- **Global Politics and International Security**
- **Global Administrative Law**
- **History of International Relations**
- **International and Transnational Criminal Justice**
- **International Law**
- **Foreign Languages: German or Spanish**
- **Gender: Institutions and Theories**

Sbocchi occupazionali

Le opportunità e gli sbocchi occupazionali sono tanti ed includono la possibilità di lavorare in ambienti internazionali o multiculturali presso organizzazioni intergovernative globali o regionali, multinazionali, think thanks, ONG, organizzazioni del terzo settore ed organismi diplomatici e consolari.



Be **focused**

on trade

Curriculum:
International trade

Insegnamenti del corso:

- **Business English**
- **Business Strategy**
- **Competition Law & Intellectual Property Rights**
- **Contemporary World History**
- **Corporate Tax & Customs Regimes**
- **European International Tax Law**
- **Globalization and European Economic History**
- **Global Politics and International Security**
- **History of International Relations**
- **International Trade Law**
- **International Transport Law and Logistics**

Sbocchi occupazionali

- export managers
- agenti di commercio internazionale
- logistics managers
- international supply chain managers
- specialisti nel settore del marketing e nell'acquisizione di beni e servizi
- spedizionieri e agenti doganali
- international business developers
- business intelligence analysts
- funzionari pubblici responsabili di gare e appalti internazionali



Be **international**

International students: Bangladesh, Belarus, France, Iran, Lebanon, Nepal, Vietnam, Uzbekistan, Ecuador, Ethiopia, Georgia, Germany, India, Malaysia, Mozambique, Pakistan, Palestine, Saudi Arabia, Russia, The Netherlands, Turkey, Ukraine, Uzbekistan

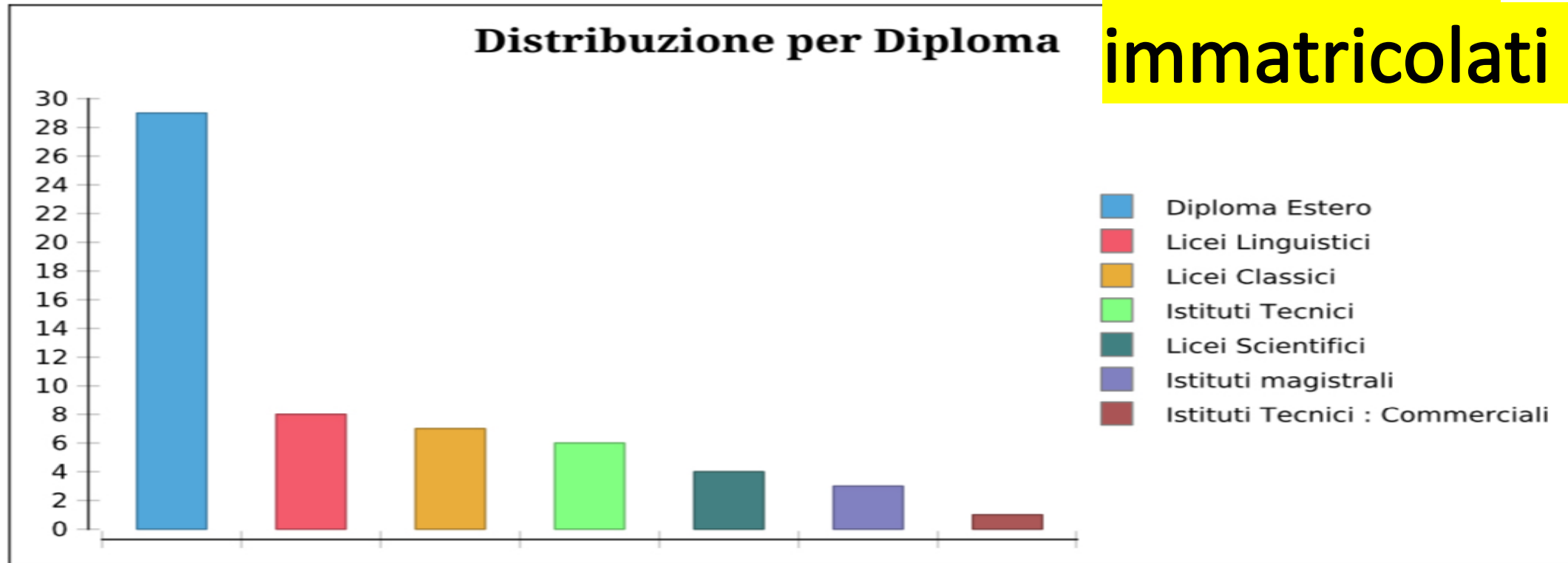


International Scholars: un corpo docente internazionale al quale si aggiungono professori ed esperti da tutto il mondo invitati per seminari di approfondimento



Be **international**

**A.A. 23/24:
immatricolati n. 58**





Be **international**



Mobility agreements with

BISKRA (ALGERIA)
CHENGDU (CHINA)
HANOI (VIETNAM)
MACAO (CHINA)

CASABLANCA (MAROCCO)
forthcoming





Be international

TIROCINIO ALL'ESTERO



Distretto Sino-Italiano sulla Cultura e l'Innovazione
中意文化创新产业园





Be responsive

bridging the gap between academia and economic operators

Percorso d'eccellenza per studenti selezionati

DAVIDE BELLINO
Business Development Manager
Diaspora Group

DOING BUSINESS ABROAD: OPPORTUNITIES AND CHALLENGES

The seminars - open to the students of the Master's degree in International Relations (both curricula) and International Relations, Politics & Trade - will be held in presence at the Department of International Relations and Political Science

27 March 3^{pm} Aula DEMS
Establishing in the foreign markets

28 March 3^{pm} Aula DEMS
Bad Internationalization

29 March 3^{pm} Aula DEMS
Restrictive measures



MAIT
INTERNATIONAL TRADE

UNIVERSITÀ DEGLI STUDI DI PALERMO

Master of Art in International Relations Path of Excellence in International Trade

VI EDITION
2021-2022

Università degli Studi di Palermo
Dipartimento di Scienze Politiche e delle Relazioni Internazionali - DEMS

INTERNATIONAL STUDIES LM-52
M.A. INTERNATIONAL RELATIONS

ems
Department of Political Science and International Relations

PATH OF EXCELLENCE 2023: SUB-SAHARAN AFRICA IN THE GLOBAL SETTING

MASTER OF ARTS IN INTERNATIONAL RELATIONS/LM-52

Università degli Studi di Palermo

Department of Political Science and International Relations - DEMS ROOM - Via Maqueda 324 Palermo

21 April Andrea Belgaglia Università degli Studi di Napoli 2, Dorothea "Boko Haram in Nigeria"	2, 3, 4 May Massimo Cernelli University of Duisburg, Bilbao "Internationalization of small and medium enterprise"
22 April Antonio Morone Università degli Studi di Pavia "The rise and fall of the Small National League"	5 May Karin Pallaver Università degli Studi di Bergamo "Africa, colonialism, and African societies"
25 April María Del Pino Sciences Po Paris "The crisis of American democracy in historical perspective"	10 May Leigh Gardner London School of Economics and Political Science "Sovereignty matters: Lessons from independent Liberia for African economic history"
28 April Sara de Simone Università degli Studi di Palermo "Local, national, transnational conflict in Southern Sudan: root causes and pending challenges"	8, 9 May Massimo Cernelli University of Duisburg, Bilbao "Internationalization of small and medium enterprise"
1 April Lera Rubel Scuola Superiore Sant'Anna - Pisa "Peace processes in the Horn of Africa: the role of EU and other international actors"	11 May Sarah Blackwell King's College London "Business and development in postcolonial Africa"
24 April Lera Rubel Scuola Superiore Sant'Anna - Pisa "Multifaceted crisis in the Sahel: transnational drivers and international responses"	19 May Annalisa Urbani Università degli Studi di Padova "Diamonds, Migration and Citizenship in West Africa, 1920-80"
	26 May Jason Mosley Oxford University "Across the Red Sea intensifying engagement between the Gulf States and the Horn of Africa"

INTERNATIONAL STUDIES
M.A. INTERNATIONAL RELATIONS

ems
Department of Political Science and International Relations

FABRIZIO LOBASSO
Deputy-Director Africa program
Italian Ministry of Foreign Affairs

Political crisis and international mediation in Sudan: a case study

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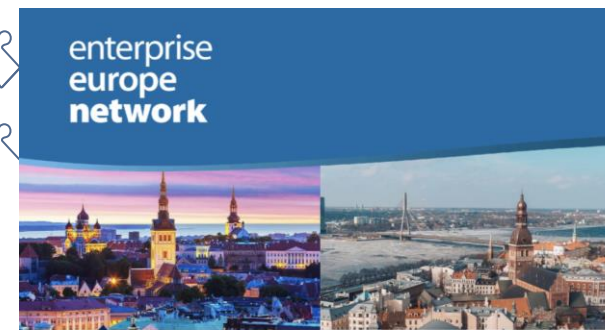
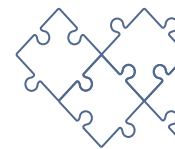
March 31 2^{pm} > 4^{pm} DEMS ROOM



Be out of the box

- Doing business with us!
- Networking
- Study visits

education in action



Missione incoming Estonia-Latvia-Sicily
Palermo – 8-11 marzo 2023



l'86 % dei nostri studenti trova lavoro entro un anno dalla laurea



**Valeria
Tumminelli**

Sales North America
@ Foppiani Shipping
& Logistics
(New York)



**Francesco
Mazzè**

Responsabile
logisitca
NewCoop



**Luisa
Dolcemascolo**

Export e finanza
agevolata
SIMEST
(Roma)



**Chiara
Giordano**

Global Expansion
Specialist at @Develhope



**Il MAIR è
per studenti**

Responsabili

Proattivi

**Desiderosi di
mettersi in gioco**

Grazie!



mair@unipa.i



/masterofartsinternationaltrade



M.A. International Relations, University of Palermo, IT



mair.unipa



LM-52

“
Vi aspettiamo in Unipa!

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